



AnyCloud

Key features

- Manage all compute workloads regardless of where they are hosted (Saicom, On-prem, GCP, AWS, Azure...)
- Complete self service
- Manage all workloads from a single platform
- Integrate with a diverse set of applications seamlessly to help you manage infrastructure
- No lock-in
- 100% vendor agnostic
- Scale easily to meet growing requirements
- Blueprint your infrastructure-as-code coupled with Full API capabilities

Our AnyCloud offers clients the benefit of managing multiple workloads and applications through a single pane of glass.

AnyCloud optimises cost with built-in analytics and reporting, budgeting and policy enforcement.

A hybrid Multi-cloud management platform, AnyCloud enables clients to deploy and manage any workload, in any cloud. The platform gives clients the ability to manage physical infrastructure, manage and deploy virtual machines, containers and/or software services - all from a single cloud portal. This gives clients the flexibility and agility that they need to look after the important things in their business, while we ensure they are able to scale as requirements grow and change.

Features and Benefits

Consolidated management, systematic configuration and granular control enables a powerful, yet user friendly experience.

Hybrid Multi-cloud management

Centralised deployment and management of any workload in any cloud

Full API capability

DevOps friendly, giving full Infrastructure-as-code capability

Reporting

Simple and elegant reporting

Budget Control

Keep control of cloud spend from a single dashboard

Role Based Access Control

Granular and easily controlled user management

Security

Suite of flexible security solutions

Approvals

Policy driven approval process to help control Shadow IT

Monitoring

Real-time and simple, yet comprehensive monitoring and logging

Automation

Powerful and near limitless automation options

Data Protection

Data Management integration allowing further consolidation of services

What is Colocation and Cloud Hosting?

Colocation

Colocation is the practice of placing client owned physical infrastructure into Saicom provided rackspace in the Teraco Data Centres, which can then be managed through our AnyCloud Platform.

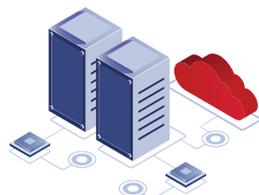
We have partnered with Teraco Data Centres to provide hosted solutions that deliver the highest levels of security, an optimal operating environment and unparalleled business continuity. By moving off-site and opting for a hybrid IT infrastructure model, clients are able to reduce infrastructure management requirements, free up time and money to focus on the technology that moves their businesses forward.

Cloud Hosting

Cloud Hosting is the practice of using a network of remote servers hosted on the Internet to store, manage, and process data, rather than a local server or a personal computer. This can be consumed directly through both public and private clouds.

Private cloud integration within AnyCloud ensures maximum uptime, availability and world-class security. Saicom’s private cloud suits companies with shared infrastructure for its virtual environments, as it features lower costs, easier scalability and minimal maintenance. A dedicated private cloud provides a virtual environment for greater control over workloads and data.

Public cloud partnerships within the AnyCloud platform allows for seamless consumption and integration tied to the product offering from public cloud providers like Google Cloud Platform (GCP), Amazon (AWS) and Microsoft Azure amongst others. .

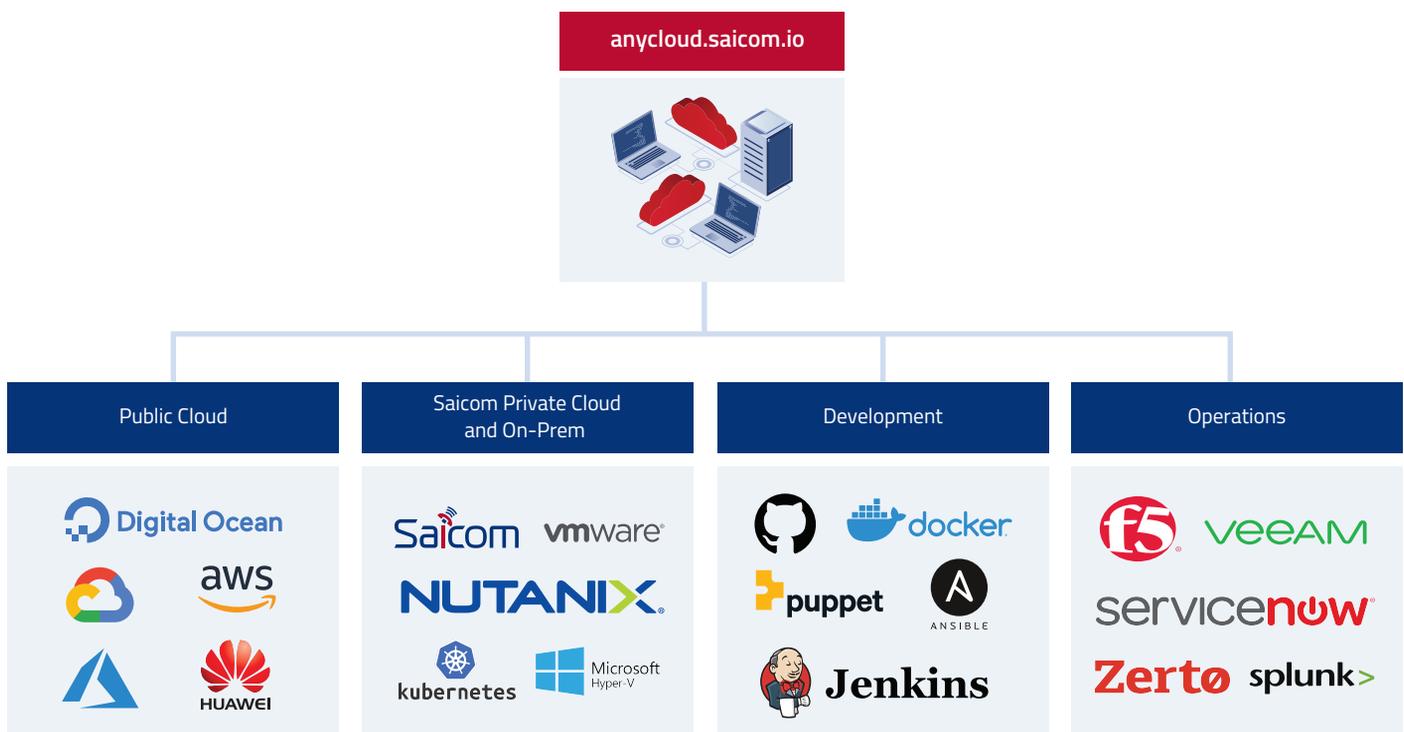


Colocation / Physical Hosting	Infrastructure as a Service	Platform as a Service	Software as a Service
Applications	Applications	Applications	Applications
Data	Data	Data	Data
Runtime	Runtime	Runtime	Runtime
Middleware	Middleware	Middleware	Middleware
O/S	O/S	O/S	O/S
Virtualisation	Virtualisation	Virtualisation	Virtualisation
Servers	Servers	Servers	Servers
Storage	Storage	Storage	Storage
Networking	Networking	Networking	Networking
Customer Managed		Saicom Managed	

Managing workloads through the AnyCloud portal

Fast delivery times, minimal setup and no extra hardware setup, enables an easy seamless experience.

- ▶ **Blueprinting and custom image creation**
Maintain uniform configuration across multiple clouds by blueprinting or creating custom virtual images that are likely to be deployed more than once
- ▶ **Resource scalability**
Easily scale infrastructure as needed with instance reconfiguration options
- ▶ **Analytics**
Use analytics and reporting to drive better decisions on workload placement and cost management using real-time cloud cost comparisons
- ▶ **Wide selection of built in Integrations**
These enable you to get your environments configured the way you want and working the way you need
- ▶ **Integrated load balancing**
Use load balancers in part of the provisioning process to ensure streamlined service delivery
- ▶ **Keys and SSL cert management**
Manage key pairs and SSL certificates from a central location for use in any connected system
- ▶ **Policy based management**
Use policies to govern deployments, workflows, backups, provision approvals and more
- ▶ **Infrastructure grouping and labelling**
For easier reporting and filtering on group and labelled infrastructure tags
- ▶ **Monitoring and alerting system**
Use the built in and configurable monitoring system to view at a glance, the health of all environments as well as alert on predefined thresholds/triggers



*This is not a complete list of the integrations possible within AnyCloud. For a full list please visit the Saicom website.

Colocation billing model

Colocation Fees	Full Rack	Half Rack	Per U
Rackspace	✓	✓	✓
Power (Variable on consumption)	✓	✓	✓
*Additional Power Ports	✗	✓	✓
*Additional Network Ports	✗	✗	✓
*Additional Uplinks	✓	✓	✗
AnyCloud Management Instance Fee	Optional	Optional	Optional

*Note - additional fees included will be based on connectivity and security requirements

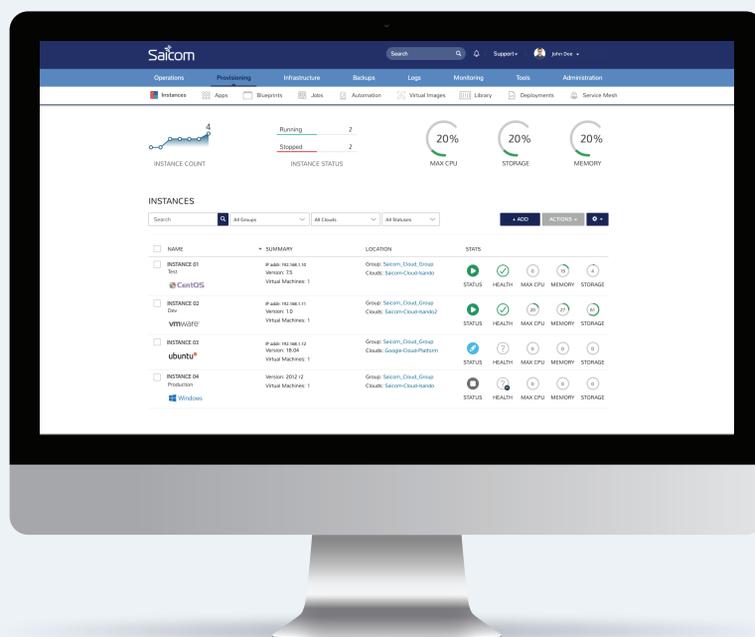
AnyCloud billing model

AnyCloud Fees (Saicom Partnerships)	vCPU	Memory	Storage	AnyCloud Management Instance Fee
Saicom Private Cloud	✓	✓	✓	✗
Google Cloud Platform	✓	✓	✓	✓
Amazon Web Services	✓	✓	✓	✓
Microsoft Azure	✓	✓	✓	✓
Other Public Clouds	✓	✓	✓	✓

*Note - additional fees included will be based on connectivity and security requirements

**Workloads or instances deployed into public clouds, using Saicom public cloud accounts, via the AnyCloud portal will be on-billed through the AnyCloud billing engine.

***Workloads or instances deployed into public clouds, using customer public cloud accounts will be directly billed to the customer by the public cloud provider.



AnyCloud Instance Management fees

AnyCloud Instances are associated with the service that is being delivered to get the most value from the platform. This is described below:

- Should a physical/bare metal server be running one or more application services, these will be considered a billable instance.
- In Kubernetes, a Deployment or StatefulSet is considered an instance, this could be a single tpod deployment or multiple containers acting as a single service.
- For workloads provisioned by third party blueprint tools such as Terraform, CloudFormation, etc each underlying VM or Compute instance would be considered a billable instance.
- If a physical/bare metal server is running a hypervisor, only the Virtual Machines running on that physical/bare metal server will be considered billable instances.
- For instances and blueprints provisioned entirely using the preconfigured content library items, the provisioned service counts as a single billable instance. Example a 3-node MySQL behind a load balancer would be counted as a single billable instance.

